

Replies to prebid queries in respect of E-NIT No: 01 of 2021, dated: 08-Jan-2021, for Consultancy Services of 48 MW Lower Kalnai HEP.

| Prospective Bidder: PRDC | | | | |
|--------------------------|---------------------------|---|--|--|
| S. No. | Page No./Clause | Condition of the NIT | Query/Request | Response of JKSPDC |
| 1. | Page:9/ clause 1.3 | 1.3.Bidder must be a sole/single entity. Joint ventures/Consortia are not allowed to bid. The proposal document is not transferable. | Since the scope involves the work to be done from various experts from various fields, we request to allow consortium maximum of two bidders | Bid provisions shall prevail. |
| 2. | Page:17/ clause 3.2 | 3. 2 QUANTUM OF BUSINESS: Quantum of business handled by the bidder from consultancy assignments, supported by Income Tax Returns for last three years, would decide award of 20 Points. The points for this shall be awarded in the following manner: 20 - to 40 Cr : 10 pts 40 – 75 Cr : 15 Pts Above 75 cr: 20 pts. | The revision of the DPR is in principle revision of rate analysis and entailing cost estimates and as such does not warrant firms of such high turnover. Invariably, for the consultancy based companies to have turnover more than 40Cr would be impractical. In general, the turnover of consultancy based companies may not be more than 30Cr. Moreover, for the DPR related works, the turnover more than 20Cr may not be required. In this regard, we request to relax the turnover as per the changes suggested below: 10 to 15 Cr : 10 pts 15 to 25 Cr : 15 Pts Above 25 cr: 20 pts. | Modified as under: "The points for this shall be awarded in the following manner: 2 to ≤10 Cr : 10 Pts. >10 to ≤15 Cr : 15 Pts. Above 15 Cr : 20 Pts." |
| 3. | Page:24/Ann. 2, clause 1A | Revision of DPR to exclude the work already executed and includes only the balance works and Updation of DPR to the present price level as per the Guidelines of AHEC. | Assessment of earthwork and foundation treatment already executed can not be accurately assessed and hence we would suggest to include this in the revised DPR as well The site has seen several floods during the course of work stoppage and given the | Bidder to make its own assessment based on actual / present conditions at site. |

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| | | | volatile geology of the Himalayas, the ground profile might have changed considerably. Topographical survey might be warranted. Please clarify | |
| 4. | Page:24/Ann. 2, clause 1A | General | Scrutiny of layout and design provisions provided in the DPR would not be checked for design soundness/adequacy, BOQ would not be checked. Please confirm | Broad layout and design parameters shall remain unchanged. Bill of Quantities shall have to be updated based on actual / present conditions at site. |
| 5. | Page:24/Ann. 2, clause 1A | General | Whether the revised DPR also needs CEA approval and if so what is expected out of the consultant? Please clarify | The revised DPR shall be approved by the competent authority of JKSPDC. The Consultant shall give presentations before the JKSPDC/ BoDs of JKSPDC/ GoJK, as required. |
| 6. | Page:24/Ann. 2, clause 1A | General | Whether drawings, designs and cost estimates (in editable version) of the old DPR would be made available. Data showing both physical and financial progress achieved by the EPC contractor to be made available. Revised DPR may need to show both the cost already incurred and cost towards balance works. Please confirm | Existing DPR (PDF version), available physical & financial progress reports shall be shared with the successful bidder. Revised DPR to be prepared by the successful bidder shall include the details and cost of: (i) works which have been executed/ completed on ground, including their assessment vis-à-vis present |

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| | | | | condition, suitability and serviceability for the intended purpose, and (ii) balance works which are to be executed. |
| 7. | Page:24/Ann. 2, clause 1A | General | The relevant schedule of rates (PWD, WRDO and JKPDCL) be made available | Shall be arranged by the Consultant on its own. |
| 8. | Page:24/Ann. 2, clause 1A | General | The material lead for rate analysis would be taken from the old DPR. Please confirm | All analyses/ inputs for revising/ updating the cost shall be based on actual/ present site conditions, which are to be assessed by the Consultant. |
| 9. | Page:24/Ann. 2, clause 1A | General | RFP document would be as per IREDA/WORLD BANK norms. Please confirm | As per applicable guidelines. Besides, the tender document shall be in conformity to the latest version of the General Financial Rules & Manual for Procurement of Works issued by the GoI. |
| 10. | Page:24-26/Ann. 2, clause 1B | | Time available for submission of Draft DPR at T0+40 is too less. It shall be T0+60 days as at least 7 days are needed for site visit, data collection and site assessment. The proposed delivery schedule is attached as Annexure-1 . | The revised Timelines are placed as Appendix-A to these replies. |
| | | | The submission of final DPR and RFQ is dependent on timely receipt of comments from JKPDCL and hence time limit for such approvals shall be 1 week. Please confirm | Bid provisions shall prevail |

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| | | | Issuance of EPC tender is to be done by JKPDC and hence be removed out of the scope of this tender | Bid provisions shall prevail. |
| | | | The deadline till floating of RFQ is certain and milestones following that are also dependant on bidders (EPC vendors) and hence any delays owing to vendors shall not be attributed to the vendor. Please clarify | In case of delay in the completion of deliverables for reason(s) not attributable to the Consultant, the contract timelines shall be suitably extended without any financial involvement to JKSPDC. |
| | | | Signing of EPC contract with L1 bidder is between JKPDC and successful bidder and the consultant is no party to it and shall be removed from the scope of this work. Please confirm | Refer reply at S. No. 13. |
| 11. | Page:27/Ann. 2, clause 2 | Responsibilities of the Consultant | Spending additional person hours at JKPDC in training the officials at client location would be difficult as senior experts would be involved in this process and deputing them is not convenient. We request JKPDC to identify few officials and depute them to consultant office locations for training | Refer reply at S. No. 22. |
| 12. | Page:27/Ann. 2, clause 2 | Responsibilities of the Consultant | Advance notice (atleast 5 days) shall be given for any presentations/meetings where consultant presence is needed | Normally, notice shall be given atleast 2 days ahead of the meeting. However, in exceptional circumstances where the situation demands urgency, the Consultant |

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| | | | | is expected to prepare for / attend the meeting at short notice. |
| 13. | Page:28/Ann. 2 | Schedule of Payment | The payment to the consultant shall not be linked to signing of contract between JKPDC and successful bidder. We request you to kindly remove this and readjust the payment percentages among other stages | The execution of the Contract is an integral part and logical conclusion to the EPC Bid Process Management that the Consultant is expected to deliver. The payment for the ultimate milestone has been suitably revised. Schedule of Payments has been revised and is placed as Appendix-B to these replies. |
| 14. | Page 47, Contract | Commencement of Service | The service would commence from the date of successful signing of contract. Please confirm | The services of the Consultant shall commence from the date of issuance of the LoI/LoA or as specified in the LoI/LoA. |
| 15. | Page 55-56, Contract | Delivery & Payment Schedule | As already commented under Sl. 10 | Replied elsewhere. |

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| Prospective Bidder: NHPC LTD | | | | |
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| S. No. | Reference of the NIT (Clause No./Page No.) | Condition of the NIT | Query/Request | Response of JKSPDC |
| 16. | Cl. 7 (i) "Financial" Page no. 8 | Average annual turnover of the bidder from consultancy assignments during the last three years must not be less than Rs. 20 Crore. Further the bidder should have an average turnover of at least Rs 02 Crore from consultancy assignments related to Hydropower development services during the last three years | Certification from a practicing chartered Accountant in respect of average annual turnover of INR 20 Crores from consultancy assignments and INR 2 Crores from consultancy assignments related to hydropower may be considered as separate entry of turnover from consultancy assignments may not be mentioned in the balance sheet of NHPC Ltd. Please confirm. | Certification of the turnover from consultancy/ hydropower consultancy from a practicing Chartered Accountant shall suffice. |
| 17. | Cl 2 of "Eligibility Criteria", Page no. 7 | <p>The prospective bidders should have specific previous experience in providing comprehensive and complete CONSULTANCY SERVICES during last 10 years as per scope of services comprising of revision/updation of DPR and complete bid process management (comprising of framing of EPC bid documents, and assistance to owner at all stages of EPC bidding process upto the signing of EPC contract agreement) for the implementation of at least</p> <p>one hydro power project having installed power generating capacity equal to or more than 38.4 MW or</p> <p>two hydro power projects having installed power generating capacity equal to or more than 24 MW each or</p> <p>three hydro power projects having installed power generating capacity equal to or more than 19.2 MW each</p> | <p>In Cl 2 of "Eligibility Criteria", Page no. 7, eligibility has been mentioned as revision / updation of DPR whereas in Cl 3.3 of Section-III Page no. 17, Previous experience of providing consultancy services involving preparation of bankable DPRs has been mentioned.</p> <p>It is proposed that Preparation / updation / revision of DPR may be considered as eligibility criteria in place of revision/updation of DPR in both the clauses. Please confirm.</p> | In addition to "revision/ updation of DPR", the work of "preparation of DPR" shall also be eligible for experience. |

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| | Cl 3.3 of Section-III Page no. 17 | Previous experience of providing consultancy services involving preparation of bankable DPRs and framing of EPC bid documents, and assistance to owner at all stages of EPC bidding process upto the signing of EPC contract agreement for hydro power projects having unit size equal to or more than 20 MW in the last 10 Years would decide award of | | |
| 18. | Section-III Cl. 3.2 "Quantum of business" page 6 | Quantum of business handled by the bidder from consultancy assignments, supported by Income Tax Returns for last three years, would decide award of 20 Points. The points for this shall be awarded in the following manner: 20 - to 40 Cr : 10 pts 40 – 75 Cr : 15 Pts Above 75 cr: 20 pts. | Certification from a practicing chartered accountant in respect of quantum of business may be considered in place of IT returns. Please confirm. | Certification of the turnover from consultancy from a practicing Chartered Accountant shall suffice. |
| 19. | Section-III Cl. 3.3 "Previous experience for providing consultancy service for HEP" page 16 | Previous experience of providing consultancy services involving preparation of bankable DPRs and framing of EPC bid documents, and assistance to owner at all stages of EPC bidding process upto the signing of EPC contract agreement for hydro power projects having unit size equal to or more than 20 MW in the last 10 Years would decide award of 35 Points. The award of points shall be as under. | NHPC Ltd. is a Class "A" Mini Ratna Cat-I CPSU under the administrative control of Ministry of Power. As NHPC has successfully developed its own HE Projects as well projects in JV mode, self-certification for NHPC's own projects as well as NHPC's certification for JV projects may also be considered. However, | Experience of complete scope of consultancy work undertaken in Ownership/ JV mode shall also be acceptable. The same shall, however, be duly certified by a full-time |

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| S. No. | Reference of the NIT (Clause No./Page No.) | Condition of the NIT | | Query/Request | Response of JKSPDC |
| | | Eligible Projects | Points to be awarded | <p>TEC clearance from CEA for DPR shall invariably be submitted as proof.</p> <p>Further, DPR of some of the projects outside India has been prepared/updated/revise by NHPC under financing by Ministry of External Affairs (MEA), Govt. of India. The TEC has been accorded by CEA for these projects. <i>We propose following amendment in the clause:</i></p> <p>"The above points for 3.2 & 3.3 shall be awarded only on the submission of</p> <p>i) <i>client certificates on client's official letter head clearly mentioning the scope of work and successful/satisfactory completion of the assignment</i></p> <p>ii) <i>Self-Certification by bidder for projects commissioned / being constructed as "OWNER". Further, in case of JV projects with the bidder, certification by bidder on behalf of JV company shall suffice.</i></p> <p>iii) <i>For DPR of projects outside India, Self-Certification by bidder for preparation/updation/revision of DPR under</i></p> | <p>director of the respective Owner/ JV Company.</p> |
| | 3 to 5 | 20 | | | |
| | 5 to 7 | 25 | | | |
| | 7 to 9 | 30 | | | |
| | 9 and Above | 35 | | | |
| | | <p>The above points for 3.2 & 3.3 shall be awarded only on the submission of client certificates on client's official letter head clearly mentioning the scope of work and successful/satisfactory completion of the assignment. No points shall be awarded for assignments with only part of scope of work or for incomplete works.</p> | | | |

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| | | | <p><i>financing by Ministry of External Affairs (MEA), Govt. of India.</i></p> <p>No points shall be awarded for assignments with only part of scope of work or for incomplete works"</p> | |
| 20. | Form No. F-2, Page no. 31 | I.....(NAME).....certify that I am the [DESIGNATION] of [NAME OF THE COMPANY] established under the Companies Act 1956 who has signed the above tender/ bid is authorized to sign bid on behalf of the Company by the authority of its governing body | We understand that Authorization by one of the Directors on the Board of Directors of NHPC Ltd. shall suffice. Please confirm. | Authorization by a full-time Director of a PSU (Central/ State) shall suffice. |
| 21. | Clause no. 1.0 page 25 of Annexure-II | Note: The available data (if available) with JKSPDC including the previous DPR and Previous Progress Reports of EPC Contractor shall be shared with the successful bidder who shall have to undertake strict confidentiality in the matter and not use the data of the DPR for purpose other than this assignment. However, any data required by the Consultant for the successful completion of this assignment shall have to be arranged by the Consultant and JKSPDC shall not be expected to provide this. While preparing their proposals (both technical and financial) the bidder should consider this aspect fully. | <p>Whether for updation of DPR Cost Estimate following details are also within the scope of Consultant?</p> <p>Rate of basic materials (Cement, Steel etc with carriage up to site) and labour rates as prevailing at site.</p> <p>Construction Schedule of balance works.</p> <p>Construction Equipment planning & Construction Methodology.</p> <p>Please clarify.</p> | Yes. |

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| S. No. | Reference of the NIT (Clause No./Page No.) | Condition of the NIT | Query/Request | Response of JKSPDC |
| 22. | Clause C(1) page 26 of Annexure-II | Training personnel from JKSPDC (civil engineers, electrical engineer, mechanical engineers and geologists) with the entire process of revision of the DPR and preparation of EPC tender document till execution of agreement, right from field investigation up to processing of data, design calculations and preparation of the drawings and reports. | Number of Engineers/Geologist who shall be deputed as training personnel be intimated. | The training shall be provided in virtual/ online mode with interactive sessions. The programme shall span 5-7 days with a mutually convenient schedule. JKSPDC shall depute 5-8 engineers and 1-2 geologists for the training who shall attend the programme online from J&K and the Consultant's experts shall join in from their respective offices. The training shall cover the complete scope of the assignment including inter-alia, updation of DPR, framing of bid documents as per applicable guidelines & bid evaluation. |

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| 23. | Clause No. 1. B. iii / Page No. 26 of 62 (Annexure-II) | The DPR shall be accorded Techno Economic Clearance by the competent authority of the Central/ State Government, and any queries of Indus Commission / Central /and tender document prepared as per the guidelines. The Consultant shall provide all assistance required to obtain required statutory clearances / approvals, from concerned authorities including Indus Commission. The Consultant shall provide replies to queries raised by such authorities | As per available information, the site specific seismic design parameter study of the project has been accorded approval by NCS DP in its 32nd meeting in 2017. In view of the above no seismic study related to the project is to be included in the balance DPR works. However, the handing over of the study report and data will be required at the time of taking up of the project. Please confirm. | Confirmed. |
| 24. | Clause No. 3/ Page- 7 | The bidder must furnish its full Arbitration & Litigation history of at least last 05 Years with all supporting documents. | Please rephrase the 1 st line as under:- <i>"The bidder will furnish Arbitration & Litigation history related to its Consultancy Services assignments & initiated by the bidder."</i> | Bid provisions shall prevail. |
| 25. | IFB/ Schedule of Event, Sl. No. 4, Page-3 Clause No. 1.14.2/ Page- 11 | Pre-bid meeting date: 19.01.2021 at 02:00 PM Venue: JKSPDC Corporate Office, Ashok Nagar Satwari, Jammu. The Consultant or his authorized representatives is invited to attend Pre-bid Conference which will take place as per the Schedule of Events..... | Seeing the Covid-19 pandemic situation, it is requested to arrange the pre-bid meeting through Video-Conferencing also. Please confirm. | Prebid meeting was held in physical/ virtual mode on 19-01-20. |
| 26. | Clause No. 1.29/ Page- 13 | Liability of the Consultant: The Consultant's liability under this contract shall be as determined under the Applicable law. | We consider that the limit of liability will be the Contract value, please confirm. | Bid provisions are clear. |

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| | Clause No. 3.4 of Annexure-VI (Proposed Contract for Consultancy Services)/ Page-52 | Liability of the Consultants: The Consultant's liability under this Contract shall be as under the Applicable Law | | |
| 27. | Clause No. 1.31 b iii)/ Page- 13 & 14 | Relationship with the Client's staff: a Consultant (including its Experts) that has a close business or family relationship with a professional staff of the Client, or of implementing agency who are directly or indirectly involved in any part of (i) the preparation of the Terms of Reference for the assignment, (ii) the selection process for the Contract, or (ii) the supervision of the Contract, may not be awarded a Contract, unless the conflict stemming from this relationship has been resolved in a manner acceptable to the Client throughout the selection process and the execution of the Contract. | Being a CPSU with large number of employees in the organization, it is difficult to provide the details of staff having close business or family relationship with a professional staff of the Client. We can provide only the details of our staff who will be engaged with the subject consultancy service. Please confirm. | Confirmed. In case of PSUs (Central/ State), details of staff who will be directly or indirectly engaged with the subject consultancy service to be provided. |
| 28. | Clause No. 2.2 (Price Bid)/ Page-15 |This quote should include all tax liability under income tax, service tax, professional tax, and any other tax existing ten days before the submission of price bid. The price bid should be submitted online on the e-tendering portal. | It is understood that Service tax is not applicable in the UT of J&K. Kindly review these clauses. | Service Tax in the instant case shall mean GST. |
| | Scope of Work and Responsibilities of Consultant/ | The cost quoted should be all inclusive including taxes & duties, out of pocket expenses, boarding and lodging etc. Service tax shall be indicated separately. | | |

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| | Clause No. 1.0 D, Page-26 | | | | | | | | | | | | | | | | | | | |
| | Form No. F-9/ Schedule of Price Bid, Page-40 | <table border="1"> <thead> <tr> <th>Sl. No.</th> <th>Particulars</th> <th>Basic Cost</th> <th>Service Tax</th> <th>Total (in Figures)</th> </tr> </thead> <tbody> <tr> <td>1.</td> <td>Revision of DPR at Present Price Level</td> <td></td> <td></td> <td></td> </tr> <tr> <td>2.</td> <td>Preparation of EPC tender document</td> <td></td> <td></td> <td></td> </tr> </tbody> </table> | Sl. No. | Particulars | Basic Cost | Service Tax | Total (in Figures) | 1. | Revision of DPR at Present Price Level | | | | 2. | Preparation of EPC tender document | | | | | | |
| Sl. No. | Particulars | Basic Cost | Service Tax | Total (in Figures) | | | | | | | | | | | | | | | | |
| 1. | Revision of DPR at Present Price Level | | | | | | | | | | | | | | | | | | | |
| 2. | Preparation of EPC tender document | | | | | | | | | | | | | | | | | | | |
| 29. | Clause No. 3.1/ Page-16 | <p>Points for graduate degree: 2 Post graduate : 2 Experience : 5 (10-15 yrs : 2 pt, 15-25 yrs : 4 pts., above 25 yrs : 5 pts)</p> <p>.....The above points for technical qualification shall be awarded only on the submission of qualification certificates. For experience the same shall be awarded subject to the</p> | <p>For better clarity, Experience can be modify as under:-</p> <p>Experience : 5 10 to ≤ 15 yrs : 2 pts., > 15 to ≤ 25 yrs : 4 pts., above 25 yrs : 5 pts.</p> <p>Qualification particulars of Team Member certified by CPSU as bidder may be accepted.</p> | <p>Accepted.</p> <p>Agreed. The testimonials for PSU (Central/ State)</p> | | | | | | | | | | | | | | | | |

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| | | submission of certificates issued by the respective client/ owner/ employer. No points shall be awarded on the basis of self declaration and/ or self attested CV's. | | employees certified by a full-time Director of the PSU shall suffice. |
| 30. | Clause No. 3.3/ Page-17 | Previous experience of providing consultancy services involving preparation of bankable DPRs and framing of EPC bid documents, and assistance to owner at all stages of EPC bidding process upto the signing of EPC contract agreement for hydro power projects having unit size equal to or more than 20 MW in the last 10 Years would decide award of 35 Points. | <p>We request you to modify the criteria as under:-</p> <p><i>Previous experience of providing consultancy services involving preparation / updation / revision of bankable DPRs (for clients, as owner/JV basis and abroad financed by MEA, Govt. of India) and framing of EPC bid documents, and assistance to owner at all stages of EPC bidding process upto the signing of EPC contract agreement for hydro power projects having unit size equal to or more than 20 MW in the last 20 (twenty) Years would decide award of 35 Points.</i></p> <p>Or,</p> <p><i>Experience of commissioning of hydro power projects having unit size equal to or more than 20 MW in the last 20 (twenty) Years would decide award of 35 Points.</i></p> <p><i>Note:- Unit size means capacity of one hydroelectric generator of project.</i></p> | Experience of complete scope of consultancy work undertaken in Ownership/ JV mode shall also be acceptable. The same shall, however, be duly certified by a full-time director of the respective Owner/ JV Company. |

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| 31. | | <p>The award of points shall be as under.</p> <table border="1"> <thead> <tr> <th>Eligible Projects</th> <th>Points to be awarded</th> </tr> </thead> <tbody> <tr> <td>3 to 5</td> <td>20</td> </tr> <tr> <td>5 to 7</td> <td>25</td> </tr> <tr> <td>7 to 9</td> <td>30</td> </tr> <tr> <td>9 and above</td> <td>35</td> </tr> </tbody> </table> | Eligible Projects | Points to be awarded | 3 to 5 | 20 | 5 to 7 | 25 | 7 to 9 | 30 | 9 and above | 35 | <p>For better clarity, Experience in respect of 20 MW may be modify as under:-</p> <table border="1"> <thead> <tr> <th>Eligible Units</th> <th>Points to be awarded</th> </tr> </thead> <tbody> <tr> <td>3 to ≤ 5</td> <td>20</td> </tr> <tr> <td>> 5 to ≤ 7</td> <td>25</td> </tr> <tr> <td>> 7 to ≤ 9</td> <td>30</td> </tr> <tr> <td>9 and above</td> <td>35</td> </tr> </tbody> </table> <p>It is requested to modify the 'Eligible Projects' with 'Eligible Units'.</p> | Eligible Units | Points to be awarded | 3 to ≤ 5 | 20 | > 5 to ≤ 7 | 25 | > 7 to ≤ 9 | 30 | 9 and above | 35 | Refer reply at S. No. 41. |
| Eligible Projects | Points to be awarded | | | | | | | | | | | | | | | | | | | | | | | |
| 3 to 5 | 20 | | | | | | | | | | | | | | | | | | | | | | | |
| 5 to 7 | 25 | | | | | | | | | | | | | | | | | | | | | | | |
| 7 to 9 | 30 | | | | | | | | | | | | | | | | | | | | | | | |
| 9 and above | 35 | | | | | | | | | | | | | | | | | | | | | | | |
| Eligible Units | Points to be awarded | | | | | | | | | | | | | | | | | | | | | | | |
| 3 to ≤ 5 | 20 | | | | | | | | | | | | | | | | | | | | | | | |
| > 5 to ≤ 7 | 25 | | | | | | | | | | | | | | | | | | | | | | | |
| > 7 to ≤ 9 | 30 | | | | | | | | | | | | | | | | | | | | | | | |
| 9 and above | 35 | | | | | | | | | | | | | | | | | | | | | | | |
| 32. | Scope of Work and Responsibilities of Consultant/ Clause No. 1.0 B, Page-25 | <p>DPR and EPC Tender Document Submission and Approval</p> <table border="1"> <thead> <tr> <th>Sl. No.</th> <th>Activity</th> <th>Time (in days)</th> </tr> </thead> <tbody> <tr> <td>1.</td> <td>Letter of Award/ Letter of Intent.</td> <td>T₀</td> </tr> <tr> <td>2.</td> <td>Submission of work plan and methodology for approval of JKSPDC.</td> <td>T₀ + 7</td> </tr> <tr> <td>3.</td> <td>Submission of Draft DPR.</td> <td>T₀ + 40</td> </tr> <tr> <td>4.</td> <td>Submission of Final DPR and RfQ document for approval of JKSPDC.</td> <td>T₀ + 60</td> </tr> </tbody> </table> | Sl. No. | Activity | Time (in days) | 1. | Letter of Award/ Letter of Intent. | T ₀ | 2. | Submission of work plan and methodology for approval of JKSPDC. | T ₀ + 7 | 3. | Submission of Draft DPR. | T ₀ + 40 | 4. | Submission of Final DPR and RfQ document for approval of JKSPDC. | T ₀ + 60 | <p>In the various stages of document submission by the consultant, the timeline of client for approval has not been defined.</p> <p>For example, the gap between 'Submission of Draft DPR' and 'Submission of Final DPR and RfQ document for approval of JKSPDC' is 20 days. It is understood that after submission of draft DPR, JKSPDC will take some time to review and comment upon them. Thereafter, only Consultant will submit Final DPR and RfQ document for approval of JKSPDC.</p> | The revised Timelines are placed as Appendix-A to these replies. | | | | | |
| Sl. No. | Activity | Time (in days) | | | | | | | | | | | | | | | | | | | | | | |
| 1. | Letter of Award/ Letter of Intent. | T ₀ | | | | | | | | | | | | | | | | | | | | | | |
| 2. | Submission of work plan and methodology for approval of JKSPDC. | T ₀ + 7 | | | | | | | | | | | | | | | | | | | | | | |
| 3. | Submission of Draft DPR. | T ₀ + 40 | | | | | | | | | | | | | | | | | | | | | | |
| 4. | Submission of Final DPR and RfQ document for approval of JKSPDC. | T ₀ + 60 | | | | | | | | | | | | | | | | | | | | | | |

Replies to prebid queries in respect of E-NIT No: 01 of 2021, dated: 08-Jan-2021, for Consultancy Services of 48 MW Lower Kalnai HEP.

| Prospective Bidder: NHPC LTD | | | | | |
|------------------------------|--|----------------------|---|----------------------|---|
| S. No. | Reference of the NIT (Clause No./Page No.) | Condition of the NIT | | Query/Request | Response of JKSPDC |
| | | 5. | Submission of Draft RfP Tender Document | T ₀ + 70 | <p>Similarly, after submission of Draft RfP Tender Document, there is only 05 days for submission of Final EPC (RfQ &RfP) Tender Document. During these 05 days, it is not practical to review & comment on draft RfP by JKSPDC and preparation of Final EPC Tender document by the Consultant.</p> <p>Hence, it is requested to provide the timeline of activities on client part also for smooth operation of Contract.</p> |
| | | 6. | Submission of Final EPC (RfQ &RfP) Tender Document and approval of JKSPDC. | T ₀ + 75 | |
| | | 7. | Issuance of EPC Tender (RfQ & RfP) | T ₀ + 85 | |
| | | 8. | Submission of draft Replies To Bidder queries for approval of JKSPDC. | T ₀ + 120 | |
| | | 9. | Submission of Evaluation report of RfQ bids for approval of JKSPDC. | T ₀ + 170 | |
| | | 10. | Submission of Evaluation report of RfP bids of prequalified bidders for approval of JKSPDC. | T ₀ + 195 | |
| | | 11. | Submission of evaluation report of financial bids to JKSPDC. | T ₀ + 210 | |
| | | 12. | Signing of EPC contract agreement with L1 Bidder. | T ₀ + 260 | |

Replies to prebid queries in respect of E-NIT No: 01 of 2021, dated: 08-Jan-2021, for Consultancy Services of 48 MW Lower Kalnai HEP.

| Prospective Bidder: NHPC LTD | | | | | | | |
|------------------------------|---|----------------------|--|---------------|---|--|----------|
| S. No. | Reference of the NIT (Clause No./Page No.) | Condition of the NIT | | Query/Request | Response of JKSPDC | | |
| 33. | Schedule of Payments under the Contract/ Page- 28 | Sl. No. | Milestone | % of Fee | The % of Fee on signing of EPC contract agreement with L1 Bidder is 20%, which is very high. Most of the Consultant's inputs will be involved till training. Hence, it is requested to modify the 'Schedule of Payments' as under:- | Refer reply at S. No. 13. | |
| | | 1. | Submission of Draft DPR. | 10% | | | |
| | | 2. | Submission of Final DPR and its acceptance by JKSPDC and RfQ document for approval of JKSPDC. Payment against this milestone shall be done only after the DPR is accepted by JKSPDC. | 15% | Sl. No. | Milestone | % of Fee |
| | | 3. | Submission of Draft RfP Tender Document | 5% | 1. | Submission of Draft DPR. | 10% |
| | | 4. | Submission of Final EPC (RfQ &RfP) Tender Document after incorporation of comments of JKSPDC. | 5% | 2. | Submission of Final DPR and its acceptance by JKSPDC and RfQ document for approval of JKSPDC. Payment against this milestone shall be done only after the DPR is accepted by JKSPDC. | 15% |
| | | 5. | Assistance in conducting prebidding & Submission of draft Replies To Bidder queries for approval of JKSPDC. | 5% | 3. | Submission of Draft RfP Tender Document | 10% |
| | | 6. | Submission of Evaluation report Of RfQ bids for approval of JKSPDC. | 10% | 4. | Submission of Final EPC (RfQ &RfP) Tender Document after incorporation of comments of JKSPDC. | 10% |
| | | 7. | Submission of Evaluation report Of RfP bids of prequalified bidders for approval of JKSPDC. | 10% | 5. | Assistance in conducting prebidding & Submission of draft Replies To Bidder queries for approval of JKSPDC. | 5% |

Replies to prebid queries in respect of E-NIT No: 01 of 2021, dated: 08-Jan-2021, for Consultancy Services of 48 MW Lower Kalnai HEP.

| Prospective Bidder: NHPC LTD | | | | | |
|------------------------------|--|---|---|--|---|
| S. No. | Reference of the NIT (Clause No./Page No.) | Condition of the NIT | | Query/Request | Response of JKSPDC |
| | | 8. | Submission of evaluation report of financial bids to JKSPDC | 10% | 6. Submission of Evaluation report Of RfQ bids for approval of JKSPDC. 10% 7. Submission of Evaluation report Of RfP bids of prequalified bidders for approval of JKSPDC. 10% 8. Submission of evaluation report of financial bids to JKSPDC 10% 9. Training of Personnel From JKSPDC 10% 10. Signing of EPC contract agreement with L1 Bidder. 10% Total (incl. Taxes) 100% |
| | | 9. | Training of Personnel From JKSPDC | 10% | |
| | | 10. | Signing of EPC contract agreement with L1 Bidder. | 20% | |
| | | Total (incl. Taxes) | | 100% | |
| | | | | | |
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| | | | | | |
| 34. | Form No. F.4 (Work Plan & Time Schedule)/ Page- 33 |The complete process is scheduled to be completed in 150 DAYS from the date of start under the contract. | | As per Clause No. 1.0 B (Page-25) 'Scope of Work and Responsibilities of Consultant', total time period is 260 days. However, as per Form No. F.4 (Page-33), it is 150 days. Kindly review the same. | The revised Timelines, which shall supersede the NIT, are placed as Appendix-A to these replies. |
| 35. | Clause No. 1.24/ Page-12 | Within 7 days of receipt of Letter of Award, successful bidder shall provide performance security (contract performance guarantee) in the form of bank guarantee of amount not less than 3% (three per cent) of the total value of the contract and valid for the tenure of the contract plus twenty eight days in the prescribed format. | | As per Clause No. 1.24 (Page-12), the validity of PBG is the tenure of the contract plus 28 days. However as per Format of PBG (Page-41 & 42), the validity shall remain in force until (date) plus 60 days. | The validity of PBG shall be the tenure of the contract plus 28 days. |

Replies to prebid queries in respect of E-NIT No: 01 of 2021, dated: 08-Jan-2021, for Consultancy Services of 48 MW Lower Kalnai HEP.

| Prospective Bidder: NHPC LTD | | | | |
|------------------------------|---|---|--|--|
| S. No. | Reference of the NIT (Clause No./Page No.) | Condition of the NIT | Query/Request | Response of JKSPDC |
| | Annexure-V/ Format of Contract Performance Guarantee, Page-41 & 42 | 2 nd para: The guarantee shall be valid and binding on this Bank up to [MENTION DATE] and including ----- plus 60 days and shall not be terminable by notice or any change in the constitution of the bank or the term of contract.... Last para: Notwithstanding anything contained hereinabove, our liability under this Guarantee is restricted to Rs. [MENTION AMOUNT OF BANK GUARANTEE IN FIGURES AND WORDS] and it shall remain in force until [MENTION DATE] plus 60 days... | The discrepancy may be corrected please. | |
| 36. | Annexure-VI (Proposed Contract for Consultancy Services)/ Page-54 & 55 Clause 4.2 (a), (b) & (c) Clause 4.3 Clause 5.2 | -- | Under Clause 4.2 (a), (b) & (c), Clause 4.3 and Clause 5.2 of Annexure-VI, reference has been made to Appendix-A, C & D. However, same are not found attached. Further, there is no reference to Appendix-B. Kindly review the above. | The same shall be appended at the time of finalization/ execution of the Contract. |
| 37. | Clause No. 6.4 of Annexure-VI | and Delay Damages for non- achievement/non-fulfilment of the Services as a whole @ 0.05% of the Ceiling | It is requested to keep the maximum amount of delay damages as 5%. As a CPSU, we also | Bid provisions shall prevail. |

Replies to prebid queries in respect of E-NIT No: 01 of 2021, dated: 08-Jan-2021, for Consultancy Services of 48 MW Lower Kalnai HEP.

| Prospective Bidder: NHPC LTD | | | | |
|------------------------------|---|---|--|--------------------|
| S. No. | Reference of the NIT (Clause No./Page No.) | Condition of the NIT | Query/Request | Response of JKSPDC |
| | (Proposed Contract for Consultancy Services)/ Page-57 | Contract amount per day of delay in completion of Services as a whole. (but not more than 10% of the total cost) shall be imposed and accordingly deducted from the due payments of the Consultant. | keep maximum amount of delay damages as 5% in the Consultancy services tender. | |

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| Prospective Bidder: DMR HYDRO | | | | |
|-------------------------------|--|--|--|---|
| S.No. | Reference of the NIT (Clause No:/ Page No:) | Condition of the NIT | Query/Request | Response of JKSPDC |
| 38. | ELIGIBILITY CRITERIA, ESSENTIAL TO MEET Clause No: 2/ Page No: 07 | The prospective bidders should have specific previous experience in providing comprehensive and complete CONSULTANCY SERVICES during last 10 years as per scope of services comprising of revision/updation of DPR and complete bid process management (comprising of framing of EPC bid documents, and assistance to owner at all stages of EPC bidding process upto the signing of EPC contract agreement) for the implementation of at least. | <p>a) Please specify, the requirement of experience of dealing with IWT aspect of Hydro project in J&K.</p> <p>b) Please specify that requirement of DPR updation & bid management can be met from different projects.</p> <p>c) Experience of providing bid management services to the EPC bidder shall also be considered for eligibility, as there are very</p> | <p>a) Preferable, but not mandatory in the instant case.</p> <p>b) Confirmed.</p> <p>c) Not agreed.</p> |

| Prospective Bidder: DMR HYDRO | | | | |
|-------------------------------|--|---|--|--|
| S.No. | Reference of the NIT (Clause No:/ Page No:) | Condition of the NIT | Query/Request | Response of JKSPDC |
| | | <p>a) one hydro power project having installed power generating capacity equal to or more than 38.4 MW or</p> <p>b) two hydro power projects having installed power generating capacity equal to or more than 24 MW each or</p> <p>c) three hydro power projects having installed power generating capacity equal to or more than 19.2 MW each.</p> | <p>few hydro projects tenders called by the owners in last 10 years.</p> <p>d) Experience of revision/updation of DPR and/or complete bid process management (comprising of framing of EPC bid documents, and assistance to owner at all stages of EPC bidding process upto the signing of EPC contract agreement) should be considered.</p> | d) Not agreed. |
| 39. | <p>ELIGIBILITY CRITERIA,</p> <p>ESSENTIAL TO MEET</p> <p>Clause No: 7/ Page No: 08</p> | <p>Financial</p> <p>i. Turnover: Average annual turnover of the bidder from consultancy assignments during the last three years must not be less than Rs. 20 Crore. Further the bidder should have an average turnover of at least Rs 02 Crore from consultancy assignments related to Hydropower development services during the last three years.</p> | <p>a) The turnover requirement is not commensurate with the scope of assignment and financial value of the assignment. It is requested that turnover requirement should be limited to 30% of the estimated value of assignment.</p> | <p>a) Modified as under: "Turnover: Average annual turnover of the bidder from consultancy assignments during the last three years must not be less than Rs. 02 Crore. Further the bidder should have an average turnover of at least Rs. 01 Crore from consultancy assignments related to Hydropower development services</p> |

Replies to prebid queries in respect of E-NIT No: 01 of 2021, dated: 08-Jan-2021, for Consultancy Services of 48 MW Lower Kalnai HEP.

| Prospective Bidder: DMR HYDRO | | | | | | | | | | | | | | | | | | | | | | | | |
|-------------------------------|--|---|--|---|----------------------|--------|----|--------|----|--------|----|-------------|----|---|-------------------|----------------------|----------|----|------------|----|------------|----|--------------|----|
| S.No. | Reference of the NIT (Clause No:/ Page No:) | Condition of the NIT | Query/Request | Response of JKSPDC | | | | | | | | | | | | | | | | | | | | |
| | | | b) The turnover from hydropower projects should only be considered for evaluation. | during the last three years." b) Not agreed. | | | | | | | | | | | | | | | | | | | | |
| 40. | TECHNICAL CRITERIA, QUANTUM OF BUSINESS Clause No: 3.2/ Page No: 16 | Quantum of business handled by the bidder from consultancy assignments, supported by Income Tax Returns for last three years, would decide award of 20 Points. The points for this shall be awarded in the following manner: 20 to 40 Cr: 10 pts 40 to 75 Cr: 15 Pts Above 75 Cr: 20 pts. | Please consider the points awarded in the following manner as the current turnover point criteria does not commensurate with the value of the assignment for last three years. 20 to 40 Lacs: 10 Points 40 to 75 Lacs: 15 Points Above 75 Lacs: 20 Points | Refer reply at S. No. 2. | | | | | | | | | | | | | | | | | | | | |
| 41. | TECHNICAL CRITERIA, PREVIOUS EXPERIENCE OF PROVIDING CONSULTANCY SERVICE FOR HEP Clause No: 3.3/ | Previous experience of providing consultancy services involving preparation of bankable DPRs and framing of EPC bid documents, and assistance to owner at all stages of EPC bidding process upto the signing of EPC contract agreement for hydro power projects having unit size equal to or more than 20 MW in the last 10 Years would decide award of 35 Points. The award of points shall be as under. | Please consider the following: <table border="1"> <thead> <tr> <th>Eligible Projects</th> <th>Points to be awarded</th> </tr> </thead> <tbody> <tr> <td>1 to 3</td> <td>20</td> </tr> <tr> <td>3 to 5</td> <td>25</td> </tr> <tr> <td>5 to 7</td> <td>30</td> </tr> <tr> <td>7 and above</td> <td>35</td> </tr> </tbody> </table> | Eligible Projects | Points to be awarded | 1 to 3 | 20 | 3 to 5 | 25 | 5 to 7 | 30 | 7 and above | 35 | Modified as under: <table border="1"> <thead> <tr> <th>Eligible Projects</th> <th>Points to be awarded</th> </tr> </thead> <tbody> <tr> <td>1 to ≤ 3</td> <td>20</td> </tr> <tr> <td>> 3 to ≤ 6</td> <td>25</td> </tr> <tr> <td>> 6 to ≤ 9</td> <td>30</td> </tr> <tr> <td>10 and above</td> <td>35</td> </tr> </tbody> </table> | Eligible Projects | Points to be awarded | 1 to ≤ 3 | 20 | > 3 to ≤ 6 | 25 | > 6 to ≤ 9 | 30 | 10 and above | 35 |
| Eligible Projects | Points to be awarded | | | | | | | | | | | | | | | | | | | | | | | |
| 1 to 3 | 20 | | | | | | | | | | | | | | | | | | | | | | | |
| 3 to 5 | 25 | | | | | | | | | | | | | | | | | | | | | | | |
| 5 to 7 | 30 | | | | | | | | | | | | | | | | | | | | | | | |
| 7 and above | 35 | | | | | | | | | | | | | | | | | | | | | | | |
| Eligible Projects | Points to be awarded | | | | | | | | | | | | | | | | | | | | | | | |
| 1 to ≤ 3 | 20 | | | | | | | | | | | | | | | | | | | | | | | |
| > 3 to ≤ 6 | 25 | | | | | | | | | | | | | | | | | | | | | | | |
| > 6 to ≤ 9 | 30 | | | | | | | | | | | | | | | | | | | | | | | |
| 10 and above | 35 | | | | | | | | | | | | | | | | | | | | | | | |

| Prospective Bidder: DMR HYDRO | | | | | |
|-------------------------------|--|---|----------------------|---------------|--------------------|
| S.No. | Reference of the NIT (Clause No:/ Page No:) | Condition of the NIT | | Query/Request | Response of JKSPDC |
| | Page No: 17 | Eligible Projects | Points to be awarded | | |
| | | 3 to 5 | 20 | | |
| | | 5 to 7 | 25 | | |
| | | 7 to 9 | 30 | | |
| | | 9 and above | 35 | | |
| | | The above points for 3.2 & 3.3 shall be awarded only on the submission of client certificates on client's official letter head clearly mentioning the scope of work and successful/satisfactory completion of the assignment. No points shall be awarded for assignments with only part of scope of work or for incomplete works. | | | |

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| Prospective Bidder: PEC | | | |
|-------------------------|--|--|------------------------------|
| S.No. | Reference of the NIT | Query/ Request | Response of JKSPDC |
| 42. | <u>Eligibility Criteria</u> SI No.7 Financial - Turnover | "As per document - Average annual turnover of the bidder from consultancy assignments during the last three years must not be less than Rs. 20 Crore. Further the bidder should have an average turnover of at least Rs.02 Crore from consultancy assignments related to Hydropower development services during the last three years": | Refer reply at S. No. 39(a). |

Replies to prebid queries in respect of E-NIT No: 01 of 2021, dated: 08-Jan-2021, for Consultancy Services of 48 MW Lower Kalnai HEP.

| Prospective Bidder: PEC | | | |
|-------------------------|---|---|-------------------------------|
| S.No. | Reference of the NIT | Query/ Request | Response of JKSPDC |
| | | We request you to kindly amend the Average annual turnover of the bidder from consultancy assignments during the last three years to Rs.2 Crores. This is requested considering the overall cost for such tender is generally not more than Rs.1 Crore and as per CVC guidelines the annual turnover has to be 30% of the cost estimate, which comes out to around Rs. 30 Lakh. Similarly amend the turnover from consultancy assignments related to hydropower development services to Rs.20 Lakh. | |
| 43. | <u>Clause 3.0 Technical Criteria</u> (Page No.16 of tender document) | <p>Clause 3.1 Team Leaders and Members As per Clause No. 3.1.1.- Points for graduate degree: 2</p> <p>Our company have Graduate engineers with experience of more than 25 years and request you to kindly remove marking for post graduates separately.</p> | Bid provisions shall prevail. |
| 44. | <u>Clause No. 3.2 Quantum of Business</u> (Page No.16 of tender document) | <p>Points for financial parameters we request to amend as follows: -</p> <p>Upto Rs. 1 Crore - 10 Points Rs. 1 Crore to Rs.2 Crore- 15 Points Above Rs. 2 Crore - 20 points</p> | Refer reply at S. No. 2. |
| 45. | <u>3.3 Previous experience of providing consultancy service for HEP:</u> | <p>As eligibility is based on two projects of 24 MW, we request you that marking may be changed to year of experience of companies as follows: -</p> <p>0 to 5 years- 20, 5 to10 years - 25, 15-26 years -30 and More than 25 years-35</p> | Refer reply at S. No. 41. |

SCHEDULE FOR DELIVERY OF SERVICES (REVISED)

| S. No. | Activity | Time (in days) |
|--------|--|----------------|
| 1. | Letter of Award/ Letter of Intent. | T_0 |
| 2. | Submission of work plan and methodology for approval of JKSPDC. | $T_0 + 7$ |
| 3. | Submission of Draft DPR for approval of JKSPDC. | $T_0 + 45$ |
| 4. | Submission of Final DPR after incorporating comments of JKSPDC, for approval of JKSPDC. | $T_0 + 70$ |
| 5. | Submission of Draft RfQ Tender document for approval of JKSPDC. | $T_0 + 75$ |
| 6. | Submission of Draft RfP Tender Document for approval of JKSPDC. | $T_0 + 90$ |
| 7. | Submission of Final EPC (RfQ & RfP) Tender Document for approval of JKSPDC. | $T_0 + 105$ |
| 8. | Issuance of EPC Tender (RfQ & RfP) | $T_0 + 110$ |
| 9. | Submission of Replies to Bidder queries for approval of JKSPDC. | $T_0 + 135$ |
| 10. | Submission of Evaluation report of RfQ bids for approval of JKSPDC. | $T_0 + 170$ |
| 11. | Submission of Evaluation report of RfP bids of qualified bidders for approval of JKSPDC. | $T_0 + 185$ |
| 12. | Submission of evaluation report of financial bids to JKSPDC. | $T_0 + 210$ |
| 13. | Signing of EPC contract agreement with L1 Bidder. | $T_0 + 260$ |

SCHEDULE OF PAYMENTS UNDER THE CONTRACT (REVISED)

| S. No. | Milestone | % of Fee |
|--------------|--|-------------|
| 1. | Submission of Draft DPR. | 15% |
| 2. | Submission of Final DPR and its approval by JKSPDC. | 10% |
| 3. | Submission of Draft RfQ Tender Document. | 5% |
| 4. | Submission of Draft RfP Tender Document | 10% |
| 5. | Submission of Final EPC (RfQ & RfP) Tender Document after incorporation of comments of JKSPDC. | 10% |
| 6. | i) Assistance in conducting prebid meeting, ii) Submission of draft Replies to Bidder queries to JKSPDC and its approval by JKSPDC. | 5% |
| 7. | Approval of Evaluation report of RfQ bids by JKSPDC. | 10% |
| 8. | Approval of Evaluation report of RfP bids of prequalified bidders by JKSPDC. | 10% |
| 9. | Approval of evaluation report of financial bids by JKSPDC. | 10% |
| 10. | Training of Personnel from JKSPDC | 5% |
| 11. | Signing of EPC contract agreement with L1 Bidder. | 10% |
| Total | | 100% |