



JAMMU & KASHMIR STATE POWER DEVELOPMENT CORPORATION LIMITED

Corporate Office, Hotel Shaw Inn, Boulevard Srinagar-190001 Srinagar, Kashmir,
Phone No: 0194-2500071, Fax No:-0194-2500145, Email jkspdcl@gmail.com

NOTICE INVITING REQUEST FOR QUALIFICATION (RfQ)

1. Jammu & Kashmir State Power Development Corporation (JKSPDC) invites sealed responses from eligible Bidders to the RfQ for implementation of the below mentioned hydroelectric projects on BOOT basis. The entire bidding process comprising of Request for Qualification followed by Request for Proposal(RfP) shall be subject to the terms and conditions contained in the detailed bid document to be issued separately .The bidding is based on **"J&K State Hydroelectric Projects Development Policy 2011"** (The Policy) notified vide Govt. order No. 205-PDD of 2011 dated 07-7-2011 and in case of need of any clarification, the provision of the Policy shall prevail and be final and binding.

S.No	Name of the project	Location		District	Source	Installed Capacity in MW
		Latitude	Longitude			
1	Ans I	33°-10'-45" N	75°- 02'-40" E	Reasi	Ans river (Tributary of Chenab)	40.00
2	Bichlari	33°-21'-22" N	75°- 10'-18" E	Ramban	Bichlari Nallah (Tributary of Chenab)	45.00
3	Girjan- Ki-Gali	33°-15" N	74°- 20' E	Poonch	Girjan Nallah (Tributary of Suran)	12.00
4	Chenani IV	32°-50' N	74°- 55" E	Udhampur	Tawi River (Tributary of Chenab)	7.00
5	Sewa I	32°-41'-45" N	75°- 49'-55" E	Kathua	Sewa River (Tributary of Ravi)	8.00
6	Kanzil Wangath	34°-21'-49" N	74°- 59'-20" E	Ganderbal	Wangath nallah (Tributary of Jehlum)	27.00

7	Chandanwari Uri	34°-09'-37" N	74°- 05'-58" E	Baramulla	Bijhama nallah (Tributary of Jehlum)	7.00
8	Erin	34°-24'-16" N	74°- 45'-14" E	Bandipora	Erin Nallah (Tributary of Jehlum)	10.00
9	Mawar	34°-19'-42" N	74°- 07'-56" E	Kupwara	Mawar Nallah (Tributary of Jehlum)	10.00
10	Boniyar	34°-06'-0" N	74°- 10'-50" E	Baramulla	Hapathkhai Nallah (Tributary of Jehlum)	6.00

2. Projects upto 10 MWs shall be reserved for execution by IPPs that are permanent residents of Jammu & Kashmir. This would include such IPPs in which permanent residents of J&K hold majority stake.
3. The projects shall be offered for a Concession Period of 35 years from the scheduled COD which shall be fixed while according of Techno Economic Clearance (TEC) by JKSPDCL after allowing for suitable construction period from the date of award of the project. JKSPDCL may however, extend the Concession Period due to Force Majeure or reasons beyond the control of IPP.
4. JKSPDCL will acquire land strictly as per component wise project requirement for the IPPs and lease the same to the IPPs on payment of premium/rentals to be determined by the Government till the expiry of Concession Period.
5. Construction of project infrastructure including approach roads, arrangement for water supply, power for construction purposes, etc. shall be the responsibility of the IPP and the cost thereof shall be borne entirely by the IPP.
6. Since potential sites are being notified on the basis of preliminary reconnaissance and PFRs only, the IPPs are expected to verify various project related parameters viz. discharge, head, water availability, habitation, etc. The information contained in the PFR is only indicative and JKSPDCL shall not be responsible for the accuracy of the information contained therein. IPPs shall also ensure that the Project components do not fall in wild life sanctuaries, National parks, eco protection zones, etc. and also do not interfere / overlap with the existing/ ongoing Hydel Projects.

7. A two stage bidding process will be adopted comprising Request for Qualification (RfQ) followed by Request for Proposal (RfP). Bidders who are declared qualified after submission of RfQ documents and evaluation will be allowed to participate further and bidders who are declared not qualified will not take any further part in the bidding process. The decision of JKSPDC in this regard shall be final and binding.
8. Bidders should have technical experience and financial capability to execute the Project as specified in the RfQ. In the case of a Bidding Consortium, the technical experience shall be met by the Lead Member.

8.1 Financial Criteria :-The Bidder must fulfill following minimum financial requirements

- i. **Internal Resource Generation:** Rs. 0.30 Crore or equivalent US\$¹ per MW of the maximum capacity specified in this notice computed as five times the maximum internal resources generated during any of the last five years' business operations;
- ii. **Networth:** Rs. 0.50 Crore or equivalent US\$ per MW of the maximum capacity specified in this notice, The above computation shall be derived from any of the past three years audited annual accounts.
- iii. **Annual Turnover:** Rs. 1.20 Crore or equivalent US\$ per MW of the maximum capacity specified in this notice. The above computation shall be derived from any of the past three years' audited annual accounts.

The computation of above financial parameters shall be defined in the RfQ document

8.2 Technical Criteria:- The Bidder must fulfill following minimum technical requirements;-

Bidder must have experience of developing projects (not necessarily in the power sector) in the last 10 years, whose aggregate capital costs must not be less than the amount equivalent to Rs. 0.75 Crore or equivalent US\$ per MW of the maximum capacity specified in this notice out of which minimum Rs.0.225 Crores or equivalent US\$ per MW should be from projects involving hydroelectric project

¹ The US\$-Indian Rupee Exchange rate shall be considered as the corresponding TT buying rate specified by the State Bank of India seven days before the last date of submission of Bid as stated in the RfQ document.

related activities and the capital cost of at least one infrastructure project should be equivalent or more than Rs. 0.125 Crores per MW of the capacity. For this purpose, capital expenditure incurred on projects that have been completed at least 7 (seven) days before the last date of submission of Bid shall be considered.

Developing project means successful commissioning of a project in which the Bidder/Parent/ Affiliate, as the case may be, held equity stake of not less than 26% from the time of financial closure till the time of commissioning of such project.

9. The bidders will be required to provide proof of their qualification viz., balance sheets, annual reports and other reported evidence of financial and technical capacity. While evaluating the financial capacity of the bidders, the projects already under execution by the bidder in the State shall be netted off.
10. The Request for Qualification shall also be accompanied by a non-refundable deposit towards processing fee in the shape of demand draft of Rs. 1.00 lac (Rupees one lac) for Projects upto 10 MWs and Rs 2.00 lacs (Rupees two lacs) for projects more than 10 MWs drawn in the name of General Manager (Accounts) Jammu & Kashmir State Power Development Corporation Limited (JKSPDCL), payable at Srinagar or/Jammu. This processing fee shall be for each Project for which IPP submits RfQ.
11. The Request for Qualification shall also be accompanied by a refundable Earnest Money Deposit (EMD) of Rs 5.0 lacs for Projects upto 10 MWs and Rs 10.0 lacs for projects more than 10 MWs in the shape of a Demand Draft drawn in favour of General Manager (Accounts) Jammu & Kashmir State Power Development Corporation Limited (JKSPDCL), payable at Srinagar or/Jammu.
12. RfQ bid document can be purchased from Corporate Office of JKSPDC both at Jammu as well as Srinagar on any working day on the dates indicated below on payment of Rs 20,000 for Projects upto 10 MWs and Rs 30,000 on Projects above 10 MWs payable in the shape of a Demand Draft drawn in favour of General Manager (Accounts) Jammu & Kashmir State Power Development Corporation Limited (JKSPDCL), payable at Srinagar or/Jammu. RfQ Bid document shall comprise of RfQ, Prefeasibility Report and the "J&K State Hydroelectric Projects Development Policy 2011".

13. The successful bidders would be required to pay an upfront premium of Rs.4.0 lacs per MW for 2-25 MW Projects, Rs.6.0 Lacs per MW for Projects above 25 MW and upto 50 MW and Rs.8.0 Lacs per MW for Projects above 50 MW and upto 100 MW.
14. Proposals shall be invited from the qualified bidders on the basis of the following variables, as may be specified in the detailed RfP document to be issued separately to qualified bidders :-
- i. Free Power to J&K subject to a minimum of 15 % throughout the Concession Period, apart from 1 % for LADF.
 - ii. Tariff for Power (only in respect of projects above 25MW projects), to be procured by J&K, the quantum of which shall be not less than 30% (after netting off free power and LADF). Exact Quantum of Power to be procured by J&K in respect of Projects above 25 MWs shall be specified in the RfP document
 - iii. Terminal value to be paid to the IPP at the time of transfer of the project to the State, which shall be not more than 10% of the estimated cost of the project indicated in the bidding document.
15. The IPP shall, after allowing for J&K's share of power including free power, be free to sell the balance power as it deems fit, within or outside the State. In case of sale to the State, its supply shall be metered at interconnection point. In respect of projects upto 25 MW, J&K shall procure 30% power at the tariff determined by the Regulator. In respect of projects above 25 MW, J&K shall procure quantum of power as indicated in the RfP document at the tariff determined through competitive bidding process. In respect of balance power, J&K shall have first right of refusal.
16. The Capacity of the Project indicated in this tender notice is based on pre-feasibility studies/report. In case the capacity is revised on framing of DPR and accord of TEC by JKSPDC, the upfront premium to be paid by IPP shall be as per the revised capacity. Further, all percentages (Free power, LADF, power procured by J&K etc.) shall be as per the revised capacity and not the capacity indicated in this tender notice/PFR.



17. Projects awarded under this policy shall be exempted from water usage charges imposed under the "J&K Water Resource Regulation and Management Act 2010" for the first 10 years of operation reckoned from Scheduled Commercial Operation Date. Other incentives shall be as per the Policy.
18. Bidders shall submit their response to the RfQ as per schedule in three copies (one Original plus 02 copies) complete in all respects along with supporting documents in support of their financial and technical capabilities. Incomplete bids shall be summarily rejected. Bid submission method is elucidated in the detailed bid document. RfQ shall be submitted by or before 1400 Hrs , 30-12-2011 in Corporate Office , Jammu office Ashok Nagar Satwari Jammu.
19. With regard to other aspects, stipulations of the "J&K hydroelectric projects development policy 2011" notified vide Govt. order No. 205-PDD of 2011 dated 07-7-2011 shall be applicable.
20. JKSPDC reserves the right to accept, revoke or reject any tender, and to annul the bidding process and reject all bids, at any time prior to allotment of Project. In the event of cancellation/ revocation/ withdrawals etc. the bidder shall not claim any right/claim or any amount (Except the refund of amount of EMD, if any deposited) for any reason whatsoever from JKSPDC or the State. No right or claim shall be deemed to have been accrued in favour of a successful bidder.
21. JKSPDC reserves its right to cancel the allotment of Project even after issuance of Letter of Allotment if it comes to its notice that the allotment was obtained by some misrepresentation / suppression/ concoction of facts/profile etc. and also for the reason that the execution/continuation by the IPP is not in the interest of State and the Public.
22. The successful Bidder should not assume that his bid shall automatically be accepted. Prior to the expiry of the period of bid process prescribed by JKSPDC in the bid document including extensions if any , JKSPDC will notify the successful bidder by telegram or telefax, to be confirmed in writing by registered letter, that his bid has been accepted. No correspondence will be entertained from the unsuccessful bidders.
23. IPP will be responsible for doing all confirmatory survey and investigation including site access, etc at its own cost leading to preparation of DPR.



24. The onus of obtaining all statutory and non-statutory clearances will lie on the IPP. JKSPDCL shall facilitate the process. In respect of clearance from Indus Water Treaty angle, JKSPDCL shall provide necessary support to the IPP.
25. The IPP shall be responsible for ensuring submission of documents complete in all respects to concerned authorities. Failure to do so within the stipulated time frame shall be treated as non-compliance of the policy and implementation agreement.
26. IPP shall be responsible for all the R&R activities, including cost of implementation plan, as approved by GoJK.
27. The applicant /IPP shall be responsible for carrying out due diligence with regard to his compliance responsibilities under various applicable Central/State/other laws, rules and regulations and ensure compliance with the same.
28. Mere issuance of bidding document to any applicant bidder shall not construe that such applicant bidder is considered to be qualified. Applicant Bidders in their own interest are advised to ascertain meeting the qualification criteria before purchasing the bid document.
29. JKSPDC reserves the right to accept/reject any or all responses without assigning any reason thereof.
30. Schedule of events shall be as follows:-

Date	Time	Event
31-10-2011	Between 1100 to 1400 Hrs	Commencement of Sale of RfQ documents
15-11-2011	Upto 1600 Hrs	Submission of RfQ queries
22-11-2011	Time & venue shall be indicated seperately	Pre-bid conference
30-11-2011		Reply to Queries
20-12-2011	1400 Hrs	Submission of Responses to RfQ
Shall be indicated seperately		Short listing based on responses to RfQ and issuance of RfP Documents to qualified Bidders
Shall be indicated seperately		Bid clarification, conferences etc



Date	Time	Event
Shall be indicated separately		Final clarification and revision of RfP
Shall be indicated separately		Submission of Technical and Price Bids
Shall be indicated separately		Short listing of Successful Bidder and issue of LOI
Shall be indicated separately		Signing of Agreement

JKSPDC can modify the above dates which shall be duly advertised on website www.jkspdc.nic.in .

Issued on behalf of the Government of Jammu & Kashmir

Sd/=
(Shaleen Kabra)
Managing Director

No: JKSPDC/Tech/P-202/5332-55

Dated:-12-10-2011

Copy to:-

1. Commissioner/Secretary to Government Power Development Department Civil Secretariat Srinagar
2. Director Finance, JKSPDC
3. All Chief Engineers of JKSPDC
4. All CPEs of JKSPDC/SGM Corporate Office
5. Director Information ,Srinagar
6. Director NIC for uploading of the tender notice on www.jkspdc.nic.in.
7. Company Secretary, JKSPDC
8. GM Accounts Corporate Office Srinagar/Jammu.
9. All DGMs of Corporate Office.

Copy also to:-

1. Advisor cum Consultant, JKSPDC
2. Consultant (Revenue),JKSPDC
3. Consultant Legal, JKSPDC
4. Consultant Technical(Sh. K.L. Bhat),JKSPDC

Sd/=
(I.A.Kakroo)
Deputy General Manager